

Faculty of Corporate Training & Development
New Delhi
www.fctdtraining.com

MDP

From Conflict To Collaboration

Think Win - Win at Workplace

24th - 25th May 2022

Hotel Le Meridien, New Delhi

From Conflict To Collaboration

Backdrop

Peter Drucker, the management thinker said that friction, confusion and underperformance exist in every organisation which makes conflict inevitable. Further, research reveals that managers today spend at least 24% of their time managing conflict. Does that sound like a shocking waste? No, because the good news is that conflicts and differences bring in innovative solutions to do things differently. In this program, participants will be able to learn to understand constructive conflicts in their organisation and adopt a collaborative solution-centric approach to conflict resolution.

Objective

The aim of this program is to:

- Develop emotional intelligence to manage conflicting situations,
- Build effective interpersonal skills, and
- Structure the critical conversation in complex team dynamics for positive outcomes.

Contents

Day 1

- Understanding conflict mindset : a constructive solution-centric approach
- Managing **Intra-personal conflicts** : resolving internal conflicts by self awareness and self-regulation
- Developing **Emotional intelligence**: Managing emotions at workplace
- Management game : Win as much as you can

Day 2

- Resolving **Inter-personal conflicts** : building effective relationships with boss, peers and subordinates.
- Case Discussion & Presentation on 'People are the problem, people are the solution'
- **Collaborative** team dynamics : Think win - win
- Management game : Mind the landmine

Activities

- Micro Lab
- Management games
- In class exercises
- Self Assessments
- Case Analysis & Presentation

Schedule

Date : 24th & 25th May, 2022

Time : 9 am to 5.30 pm

Venue : Hotel Le Meridien, Windsor Place, New Delhi - 110001

Pedagogy

The methodology will be highly interactive and will include lectures, case analysis and presentation, role plays, in-class exercises, management games. Every session will consist of a self-assessment test of the participant using psychometric tests with feedback to improve development areas. The program concludes with an individual action plan and formation of a WhatsApp platform for continued guidance and exchange of valuable lessons.

For Whom

Executives at all levels in organisations such as government, public and private sectors and NGOs etc.

- It is a non-residential program.
- The program fee is Rs.25,000/- per participant plus 18% GST. The fee includes training kit, reading material, tea with snacks and lunch.
- Group Discount: 20% will be applicable for three (3) and more nominations.
- Participants should be nominated by their organisations by filling *Nomination form* available on <https://fctdtraining.com/from-conflict-to-collaboration>.
- The nomination form must be filled in and sent to fctd.training@gmail.com. The last date for receipt of nomination (s) is Friday, 20th May, 2022.
- The fee is to be paid online through NEFT/RTGS. The bank details of FCTD are provided in the *Nomination Form*.
- Organisations are advised to wait for the confirmation of acceptance of nominations(s) before sending the participants to the programme venue.
- The fee is to be paid before the commencement of the program. For any queries regarding payment, MDP Office may be contacted at 9718153392.
- There will be no refund of fees in case of withdrawal or cancellation of nominations. However, substitution will be permitted.



Prof. (Dr.) S. P. Chauhan
MA, Ph.D

Dr. Chauhan is a Management Professor and influential corporate trainer with a distinguished career spanning nearly three decades. He was Professor at FORE School of Management, Shri Ram Centre for IR & HR and other Management Institutes. He has headed three B - Schools in the capacity of Director. Professor with a doctorate in Psychology from Panjab University. He has conducted training programmes for organisations such as NTPC, NHPC, ONGC, EIL, NSPCL, FCI, BEL, NALCO, Power Grid Corp., IOCL, NDPL, Maruti Udyog Ltd. NBCC, Punjab National Bank etc. He has also imparted training to IAS, IPS, HCS and CBI Officials. He has been a Guest Faculty at MDI Gurgaon, Indian Law Institute, IFFCO, Haryana Institute of Public Administration (HIPA), NCERT, Delhi Police Training Centre, AIIMS, Prasar Bharati, CBI Academy Ghaziabad and others. Professor Chauhan has authored a book titled "Effective Leadership, Strategies for Better Results" and published 37 papers in well known journals. Dr. Chauhan's expertise is in Personality profiling, Developing positive attitude, Leadership, Team building &, Emotional Intelligence.



Prof. (Dr.) Surabhi Goyal
MA, MBA, Ph.D

Dr. Surabhi Goyal, with an experience of more than 25 years in management education. She has an MBA from IMT Ghaziabad, Batch of 1991 with specialisation in Human Resource Management (HRM) & Marketing. Subsequently she completed her Doctorate from Allahabad University in 2000. Prof Goyal has held leadership positions in various B- Schools and has successfully led many academic initiatives in the serving institutions and is known for building high-performing teams. She has written case studies and articles which supplement her teaching methodology. In 2012, Dr. Goyal received the 'Best Professor Award' by Headlines Today for her interactive, case-based and innovative teaching and training methodology. She has designed and conducted various MDPs for executives of NTPC, NHPC, POSOCO, IRCTC, HIL, NCRTC, SCOPE, MMTTC, FCI, SJVN and others. She has expertise in training executives on Understanding Self and Others, Goal Setting, Managerial Effectiveness skill, Developing Inter-personal Skills, Time and Stress Management, Conflict Management, & Work-Life Balance.

Faculty of Corporate Training and Development (FCTD) aims to provide a supported and sustainable platform for leadership and management development to organisations through Executive Development Programs:

- Competency Building for Effective Leadership Roles
- Managing Self for Leading Others
- Business Excellence through Conflict to Collaboration
- Developing Emotional Intelligence for Higher Performance
- Building High Performing Teams
- Breaking the Glass Ceiling for Women Executives
- Aligning Personal values with Organisational Values

For any information, please write to:

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